

Would accurate production forecasts help your own business planning?

Does your milk buyer need forecasts of your future milk production?

Are they offering incentives on the accuracy of your forecasts?

Take the guesswork out of your future milk production with milk4cast

Based on a forecasting system that has been used successfully in the field for the last 10 years the milk4cast service offers the solution to your milk prediction needs:

- ★ Target Forecast Accuracy of +/- 7% per month
- ★ Simple data your calving and culling pattern
- ★ Easy-to-use web or fax options
- ★ Speedy service 5 working days turnaround
- ★ Data Security your data is safe and confidential

milk4cast: the easy solution to milk production forecasting

The milk4cast service

We offer a complete and confidential milk prediction service that provides an accurate milk production forecast for use in your own business management and for submitting to your milk buyer.

We employ state-of-the-art computer modelling to achieve accurate results from a system we have developed and used successfully for over 10 years.

We offer a personal service where our experienced staff check all the forecasts produced before they are returned to you. We will contact you to clarify any details where necessary. Once your forecast has passed our quality control checks a report pack will be sent to you, either by email or through the post.

The milk4cast Report Pack includes:

- ★ A print of the details submitted and used to generate the forecast.
- ★ A report detailing the actual and forecast production figures, with comparison information.
- ★ Graphs detailing the actual/forecast production and calving pattern.
- ★ The full 12 month future production forecast to be supplied to your milk buyer.

We ask that you check these reports and confirm that you authorise us to forward the future milk production figures to your milk buyer.

As milk4cast is an independent company, we do not have ties to milk buyers or other organisations. Your herd details are used only to generate forecasts and your data will not, under any circumstance, be passed to any third parties.

The cost for the service is:

Web/Fax £ 75 (+VAT) per forecast.

Herd information submitted through our web site or fax line and the report pack returned by email/post.

This charge will be deducted from your milk cheque by your milk buyer in the month following the receipt of your milk4cast Report Pack.

Sample Report



	Totals @ Month-End						lus	Initial	Latest	Actual	Production
	In Herd	In N	Лilk			Purcl	hased	Forecast	Actual/Forecast	minus	per Day
Month	Total	Cows	Heifers	Dry	Culls	Cows Heifers		Litres	Litres	Forecast	Forecast
Actuals											
Apr-09	91	65	25	1	0	0	0	51718	51224	-1%	1724
May-09	87	58	23	6	4	0	0	47452	51554	4%	1531
Jun-09	77	38	16	23	10	0	0	35281	29556	-2%	1176
Jul-09	79	31	12	36	0	0	0	27173	28910	0%	877

				Cun	nulative A	ctuals to Ju	ıly - 09	161624	161244	0%	
Forecast											
Aug-09	87	41	13	33	0	0	0		31508		1016
Sept-09	93	49	20	24	4	0	0		45081		1503
Oct-09	98	61	25	12	0	0	0		63373		2044
Nov-09	100	70	27	3	0	0	0		72531		2418
Dec-09	101	72	28	1	0	0	0		78509		2533
Jan-10	101	72	28	1	0	0	0		75454		2434
Feb-10	101	71	28	2	0	0	0		63247		2259
Mar-10	101	71	28	3	0	0	0		64421		2088

Base Yi	Latest	
Cow (Ltr)	7005	6972
Heifer (Ltr)	6010	

Total Production: 655366	Total Production:	655366
--------------------------	-------------------	--------

This information is based on figures supplied or available at the time and is therefore only as good as the accuracy of such data. Many other factors may have an impact on the predicted production.

The Thame Herd Lower Farm Thame Oxon OX9 3NU

Sample Graph



Litres per month + Calvings per month





Input for October 2009 to September 2010 Forecast - Standard Service

П						Totals as at 31 st July 2009		Litres Collected		Cows	Heifers	Purchases	Other Cows	Second Calvers	Heifers	Calvings	Known Culls	Culls	Herd Details	email address	Mob. Number	Tel. Number	Account Name	Account Number	Milk Buyer
or EODC w	Every o	Last milk				uly 2009			Actuals			Actuals				Actuals		April Actuals							
For EODC which day (30 or 31 July)	Every other day collection (Y/N)	Last milk collection in July (litres)	Tota		0	He												May							
or 31 July)	ection (Y/N)	July (litres)	Total Herd Size	Animals dry	Cows in Milk	Heifers in milk												June							
																		July							
			Are yields			Additional	randomly, betw culling due to ii	This number is	Intended 1			Forecast				Forecast		August Forecast							
		Estimate	Are yields from Recordi	305 d	305	Herd Inforn	/een August 2009 nfertility, lameness	extremely imports	Intended Total Herd Si									September		Post Code	County	Town	Village	Address 2	Address 1
		Estimated Calving Index (days)	ing or Calculated (R/C)	305 day yield Heifers (litres)	day yield Cows (litres)	Additional Herd Information (see notes)	randomly, between August 2009 and March 2010 to achieve the stated culling due to infertility, lameness, mastitis etc, and are as yet unknown	ant It is used to de	ize at 31 st March 2010									October							
		lex (days)	ated (R/C)	ers (litres)	ws (litres)	notes)	o achieve the state are as yet unknov	termine the numb	arch 2010									November		Retu					
	· - f -J	<		9.7.6			and herd size. This vn.	er of culls not ent										November December		ırn milk4cast					
the month following Pack.	The charge for pro	will be forward to the official forecast.	The producer is re	milk production for submitted.	by submittering field by telephone or an	Terms and Conditions	covers those anin	ered in the section										January		Report Pack					
g the receipt of the	The charge for producing the forecast will be deducte from the producer's milk cheque by the milk buyer in	will be forward to the milk buyer as the producer's 'official' forecast.	The producer is required to confirm their acceptance of the forecast details with milk4cast before the detail	milk production forecast based on the details submitted.	by submitting fred details to minkacast, electromically, by telephone or any other means the producers a entering a formal contract with milk4cast to generate a	tions	randomly, between August 2009 and March 2010 to achieve the stated herd size. This covers those animals which 'select themselves' for culling due to infertility, lameness, mastitis etc, and are as yet unknown.	ahove These wi										February		Return milk4cast Report Pack by email (Y/N)					
the month following the receipt of the milk4cast Report Pack.	The charge for producing the forecast will be deducted from the producer's milk cheque by the milk buyer in	he producer's	The producer is required to confirm their acceptance of the forecast details with milk4cast before the details	ne details	e producer is least to generate a	0.00	themselves' for	he added										March		Z)					

Help Notes to complete milk4cast Input Form

All boxes must be completed to supply the full details required to produce a forecast. This information should be readily available from your Bray Chart, Dairy Diary, NMR/CIS herd reports or other recording system.

Actual Culls / Forecast Culls

This covers those animals which it has been decided to cull and they should be entered in the intended culling month. At no time should any animal be entered twice. Cullings take precedence over calvings, so if an animal is entered as a cull then its previous calving should be removed.

Calvings

If an animal is confirmed in calf such that it will calve twice in the year, only its forecast calving should be entered. Animals served so they may calve twice in the year should have only their actual calving entered.

Purchases

Whilst exact details of purchases may not be known this covers an "intent" to purchase cows or heifers in stated months. It is assumed animals are purchased as fresh calvers. If purchased as dry or late lactation cows they should be entered as purchases in the month they are due to calve.

Intended Total Herd Size at 31st March 2010

This number is extremely important. It is used to determine the number of culls not entered in the section above. These will be added randomly, between August 2009 and March 2010 to achieve the stated herd size. This covers those animals which 'select themselves' for culling due to infertility, lameness, mastitis etc, and are as yet unknown.

Where intended total herd size is the same as at 31st July 2009 the total number of 'unknown' culls added will make the total of all culls equal the number of heifers plus purchases. Where intended total herd size increases the heifers plus purchases will be greater by the relevant number change and where herd size decreases it will be less by the appropriate amount.

Totals At 31st July 2009

It is absolutely essential that these numbers are correct.

Every Other Day Collection (Y/N) - if the answer is Yes the date of the last collection in July must be given in the box below.

Additional Herd Information

305 day Lactation Yields.

If recorded data is not available these can be calculated as total expected herd yield, divided by total herd size to give the herd average (A).

For Cow yield take figure A and multiply it by 1.03.

For heifer yield take figure A and multiply by 0.9.

Estimated Calving Index

It is important that an accurate as possible estimate of this figure is made. If unknown the National Average is approximately 420 days (14 months).

What you need to do next

It couldn't be easier to take advantage of the milk4cast service :

- **Step 1**. Complete the form in the centre of this brochure to collect the details we need.
- **Step 2**. Provide us with this information

Using our web site: www.milk4cast.co.uk

or

Faxing your form to us on: **01844 214722**

- **Step 3**. You will receive your milk4cast Report Pack either by email or post within 5 working days.
- **Step 4**. You contact us to confirm the release of the milk production forecast to your milk buyer.
- **Step 5**. We submit your forecast to your milk buyer, electronically.

It's as simple as that

Terms and Conditions

By submitting herd details to milk4cast, electronically, by telephone or any other means the producer is entering a formal contract with milk4cast to generate a milk production forecast based on the details submitted

milk4cast will process the submitted details and return a milk4cast Report Pack to the producer by post or email.

The producer is required to confirm their acceptance of the forecast details with milk4cast before the details will be forward to the milk buyer as the producer's 'official' forecast.

The charge for producing the forecast will be deducted from the producers milk cheque by their milk buyer in the month following the receipt of the milk4cast Report Pack.

Alterations to an existing forecast submission will not incur additional charges. Only the details of the final, agreed forecast will be forwarded to the milk buyer as the producer's 'official' forecast.

milk4cast reserve the right to alter the format of the reports and contents of the report pack without notifying the producer.

All forecasts produced are based on figures supplied or available at the time and are therefore only as good as the accuracy of such data. Many other factors may have an impact on the predicted production. milk4cast cannot be held responsible for any losses or damages incurred through the use of the forecasting service.

The producer's actual milk production figures may be supplied by the milk buyer to milk4cast to check forecast accuracy.